

him to hope for some gratuity proportioned to the work that would be done, one would soon see this farm extended, and consequently bringing in a greater revenue, and that without expense. For the strongest of his engagés gets 50 Ecus. There are six of them, but they are paid in merchandise which is sent to him, and which he gives them upon the basis of the invoice that he receives. Suppose that he has 1,500 engagés; I am not afraid to assert that he gives them 1,200 livres' worth from the warehouse. Thus no money, or but little, has to be paid out. Hitherto the merchandise has been priced too high, and has yielded no returns; as a result, there has been difficulty in securing men. The merchants must try to send articles of good quality, and set a reasonable price. [*illegible in MS.*] under the name of "beaufort" is not good for making shirts; Canvas at 54 deniers is too dear at this time. Furthermore, some persons are asking permission to come to make Tar upon the lands of la Malbaye, offering to give as rent the 15th Barrel, and to sell to the farmer what they shall make at the rate of 20 livres a barrel. If this Enterprise were continued every year, as they seem to desire to do, the advantage would be considerable, since they would thus so soon exhaust the Pine forest; and, as the workmen would need food, it could be sold to them from the farm without inconvenience. Orders upon this point are expected from Monsieur The Intendant, which will prevent that being done at la Malbaye which was done some years Ago at baye St. Paul for Tar. Some soldiers were sent there, and a sergeant to keep them in order. They worked during 5 months, and were given their food and a small gratuity after their labor. A like number of good